



# Watt Utilities



Water



Electricity



Telecoms



Gas



Internet



**So far we've helped more than  
900,000 businesses save over  
£801 million.**

**It's Watt we do best!**



## **WELCOME TO WATT UTILITIES**

With over 30 years of combined experience in providing expert, independent advice to our clients, we pride ourselves on helping our customers secure the best energy contracts on the market for commercial, industrial and public-sector organisations.

Our team of specialists have decades of industry experience, allowing them to understand the energy sector inside and out, whilst building relationships with 20 of the UK's biggest utilities providers, giving us access to unpublished rates that all of our clients can benefit from to achieve maximum savings in a highly competitive market place.

Watt Utilities have established long lasting relationships with reliable energy providers to offer the highest quality service and range of products only available to our business customers.

Our depth of experience from years of operating within the utilities sector has enabled us to get an inside knowledge into contracting, pricing and negotiation within the industry.

Watt Utilities' team of experts will listen to your business requirements and help negotiate the best value contracts while organising additional services specific to your business needs.

**Watt Utilities are committed to helping UK businesses get the best  
value contracts for all their utility needs.**

# WHAT MATTERS TO US

## Make it Work

We pride ourselves on providing the highest standard of customer service whilst continually looking for ways to improve in 'Watt we do'.

## Working Together

Watt Utilities team of experts have extensive knowledge of the utilities sector and are committed to providing a friendly, professional level of service.

## Works for you

Monitoring the market daily, Watt Utilities are dedicated to providing our customers with the most competitive rates on the market, ensuring each business has the most suitable utility contracts for their needs.



**Watt Utilities** are the UK's leading experts in energy procurement.





## OUR EXPERTISE

We have a large team of energy experts operating on one floor resulting in open communications and quick solutions for all of our customers.

All our team go through a rigorous training programme enabling them to excel at their jobs, resulting in Watt Utilities providing the best possible service to meet your needs.

Not only will we help you secure the best energy contract for your company, we will also provide you with a range of support services to help you manage the contract once it is in place.

Our range of services can be tailored to suit your business needs, to allow you to see exactly where your energy is being consumed. Together with targeting waste and forecasting future bills, Watt Utilities will ultimately **save you money.**

**Our services and expertise helps to set us apart as one of the industries most advanced utility consultants**

## OUR TAILORED SERVICES

Watt Utilities work closely with suppliers to offer industrial and commercial businesses a wide range of services. Whether you have a single site or multiple premises, we can recommend the right product for your business with a range of options including fixed, flexible, short and long-term contracts.

### FIXED ENERGY AGREEMENT



Fixing the cost of your energy tariffs for up to five years can give you peace of mind that your bills won't suddenly rise and can help your business manage costs and mitigate risk effectively. We can negotiate several competitive 'forward pricing' products for our customers. This type of agreement can potentially save you money and guarantees that price rises won't affect your business giving you security and peace of mind for the contract duration.

### FLEXIBLE ENERGY AGREEMENT



Our experts have years of experience in the energy market meaning that we can obtain the best prices by analysing the energy markets to determine the best "time to market". As one size doesn't fit all, we work with suppliers that offer flexible supply agreements for complete cost transparency. This allows you as the customer to decide when and how to buy energy according to market conditions. We can also assist you with developing and formalising risk management strategies which give you more control of your risks and the opportunity to benefit from market fluctuations.

### BASKET AGREEMENT



If you want to take advantage of a falling market but also want to protect your business from dramatic price increases in the energy market, we could explore a 'basket' strategy. Pooling our clients' electricity and gas purchases into a basket agreement, Watt Utilities negotiates contracts at terms usually reserved for larger commercial customers. We secure lower prices than small and medium-sized enterprises can achieve on their own, enabling access to privileged models and strategies usually only available to corporate clients.

## SELECT AND FIX

If you are currently in a fixed strategy but the market has fallen and you would like to explore how you can take advantage of these lower prices, our 'Select and Secure' strategy could be perfect for your business needs. This is still a fully fixed agreement but with an added advantage. Should the market drop sufficiently, you can extend your agreement on lower rates meaning you will benefit from any significant drop in the wholesale market.

## MULTI-SITE SERVICE

If you have five or more sites that require utility contracts, a multi-site contract will allow you to reduce costs and minimize hassle. At Watt Utilities, we can contact your suppliers to negotiate the best deal for your needs. Grouping your utilities together can make a simpler and more manageable single multi-site contract, which is significantly more cost effective than purchasing energy for each site separately.

## CONTRACT END DATE ALIGNMENT

We work with suppliers that offer contract end date alignment or a variable contract length. This works well for large companies that have multiple sites so the contract end dates are all aligned to make the management of your sites easier and more efficient.

## SITE SOLUTIONS

Whether installing new supplies or replacing existing meters, we work with suppliers who use trusted UK engineering companies to manage the entire project from concept to completion. This includes:

- ✓ Upgrade of existing supplies
- ✓ New Meter installation
- ✓ Site visits
- ✓ Design, planning and project management

## MOP & DC CONTRACTS

Under the Balancing and Settlement Code P272, businesses with Automatic Meter Reading (AMR) meters in Profile Classes 05-08 will be switching to the half-hourly (HH) market from the 1st April 2017. It is a legal requirement for all half hourly electricity meters to have a MOP & DC contract in place. Watt Utilities has completed a detailed and thorough tender with all major UK MOP and DC/DA agents and we have the experience and knowledge to source you a more competitive contract to deliver the best service and manage your migration to the Half Hourly market.

## RENEWABLE ENERGY OPTIONS

Should you prefer to run your organisation on green energy, then we can provide you with suppliers who provide both Green Gas and Electricity (sourced from solar, wind or hydro-electricity).

## NEW CONNECTS

Installing new utility connections and meters can be time consuming and a costly process for your project. Our dedicated team of specialists provide you with a whole package solution for gas, electricity and water connections on all new and existing commercial, industrial and residential building projects. We will manage the project from the initial design and quotation of the works, to connection of the utility, right through to negotiating your energy contract and meter installation. Your dedicated account manager will help to ensure effective delivery of your utility connection. Rather than wasting time negotiating with several different parties to meet tight deadlines, Watt Utilities gives you one dedicated point of contact who manages the complete process for you from start to finish.





## WATER SAVINGS

Switching to a cheaper business water provider could not be simpler. Watt Utilities work with the leading water suppliers to ensure we can get your business the best possible savings on your commercial water bills. We will look at:

- ✓ Water efficiency
- ✓ Smart metering
- ✓ Leak detection and repair
- ✓ Water and wastewater infrastructure
- ✓ Contingency planning and emergency water

## TELECOMS

The success of any organisation is dependent on a good telecoms structure, whether focused on telephone, email, fax or internet. We work together to establish exactly what you need to suit your business, and find an ideal, cost-saving solution appropriately. We have negotiated exclusive rates that guarantee to save your business money. As a truly independent company, we have the freedom and independence to select from a wide range of the very best network providers and manufacturers who specialise in the latest business telecommunication technology solutions in the UK. Some of their products include:

- ✓ VoIP / Cloud solutions
- ✓ Calls and lines
- ✓ SIP
- ✓ Business mobiles
- ✓ Non-geographic numbers

If you would like to speak to one of our corporate account managers please call us on 0843 903 3202 or alternatively email us at [corporate@watt.co.uk](mailto:corporate@watt.co.uk)

# CORPORATE CUSTOMERS

**As one of our corporate customers, you can benefit from our wealth of services that have been specifically designed to support you in operating your business. Through our proactive approach to utility management, we can offer our customers a whole host of benefits which we believe make us the most advanced utility broker in the commercial sector.**



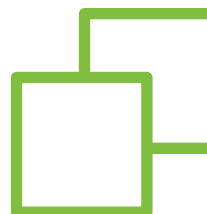
## DEDICATED ACCOUNT MANAGEMENT

We will provide you with a dedicated, knowledgeable and proactive account manager who will be your single point of contact to manage your account and all your utility service needs.



## ENERGY SUPPLY CONTRACTS

We offer a choice of supply contracts, including fixed or flexible and can include a range of supporting features.



## FLEXIBLE BILLING OPTIONS

We recognize that all businesses are different with their own individual processes, timescales and ways of working, so we work with suppliers who will tailor your billing and payment arrangements to suit your business needs.



## EASY ACCOUNT SWITCHING

We make it easy by managing the process for you. We'll appoint one of our switching managers and they will oversee the switching process, keeping you fully informed along the way.

## ENERGY SAVING SOLUTIONS



For all our corporate accounts, we offer you the option to use our Energy Saving Solutions. We work closely with suppliers who provide a range of energy services designed specifically to reduce your consumption and deliver sustainable savings. In today's tough economic climate, all organisations are pushing harder to find cost savings. At the same time, many are under pressure to comply with the latest environmental legislation whilst reducing their carbon footprint. By focusing on energy efficiency you can do both. You can reduce the impact on the environment whilst also improving your bottom line. Our team of energy efficiency specialists are helping many organisations to do exactly that.

## ONLINE ACCOUNT MANAGEMENT



Along with your personal account manager, you will also be able to manage your account online. This facility allows you to find information about your supplier, view and compare quotations and discover statistics about your usage from your desktop or mobile device.

## SMART METER INSTALLATIONS AND UPGRADES



Smart Meters are a more sophisticated version of AMRs as they have the added capability to show your energy consumption data 'real time'. This means you can clearly see how much energy your business is using whatever time, day or night enabling you to act more swiftly to make changes to help your business save. With our extensive experience in smart meters, we can support your business with a completely fresh installation or by helping your business upgrade its existing AMRs to the new SMETS (Smart Metering Equipment Technical Specifications) guidelines laid out by Ofgem in April 2016.

**Watt Utilities have supply agreements with every major supplier in the UK for every utility your business needs.**



# OUR UTILITY PARTNERS

Watt Utilities have supply agreements with every major supplier in the UK and all the independent suppliers who operate in certain market sectors.





**As one of the UK's leading independent commercial utility consultants, we work with a diverse variety of clients in both the SME and industrial commercial market.**



## **OUR CUSTOMERS**

As one of the UK's leading independent commercial utility consultants, we work with a diverse variety of clients in both the SME and industrial and commercial market. Our customers range from small sole traders to large government clients. Our clients include businesses from the manufacturing and retail sectors, as well as education, health care and professional services. Because of our industry expertise, we understand the challenges and opportunities each sector experiences and we tailor our advice and service accordingly.



We are trusted by some of the most established and well-respected brands in the UK including IHG Group, Hotel Gotham, Savills UK, Bury St Hospice and Caterpillar

# CASE STUDIES

"I have been very happy with the service I have received from Jenna Wheeler at Watt Utilities Limited in securing very competitive electricity rates for our company. Being an engineering company, our monthly consumption is very high and any slight saving on our unit rate has a huge impact on our monthly invoice"

**Heather Minette, Director, Erode-All Limited**

"Claire Bird first approached me by telephone in a friendly and helpful manner, no high-pressure sales techniques and no constant persistent. On the first approach, I did not have the time to discuss what is a lengthy process and Claire readily agreed to phone me back on a day and at a time when I knew I could be available. She duly contacted me as agreed and she went through the type of service that Watt Utilities offered and then asked if I would be interested. Having agreed to listen to her proposal, she then explained in detail what she could offer in the way of a new and substantially less costly contract with our power suppliers. No pressure to sign up there and then and Claire agreed to send the details to me by email. These arrived almost immediately and I had time to study the proposal in detail and to satisfy myself that the proposal did indeed offer substantial savings. Throughout my association with Claire as representing Watt Utilities she used no high-pressure sales techniques, just a straightforward explanation of their service and then the offer of the revised contract which she had negotiated with the power supplier. She was patient - I had to put her off several times through pressures of business - and she explained everything clearly and distinctly. I have no hesitation in recommending Claire and Watt Utilities for their high level of service and integrity and will certainly consult with them in the future as my needs arise."

**Barry Wheeler, Director, Crotel Management Ltd**

"Watt utilities were extremely helpful in the process of finding new utility suppliers to decrease our expenditure. All requests for figures and pricing estimation were provided promptly. The service provided took the pressure off our business allowing our facility to continue operating effectively"

**Nicholas Shaw, Manager, Three Hills Sports Park**

"We would like to say thank you to Jacob for sorting and arranging new contracts for over 30 sites we manage, this was an in-depth job all our accounts needed to be grouped together under four headings and prices negotiated. Job well done"

**Lin Hayward, Company Secretary, F & L Adams**

"We at Hotel Gotham have been calling on the services of Watt Utilities for some time now. The service, particularly from Lawrence, has always been exemplary. Lawrence himself, and his team, are both professional and personable, and it is never a chore to work with them. They are always available to assist Gotham, whether it be over the phone or visiting us in person. We highly recommend their service"

**Bob Matthews, Hotel Manager, Hotel Gotham**

**View more of our reviews on trust pilot**

[www.watt.co.uk/reviews](http://www.watt.co.uk/reviews)



# Watt.co.uk

## CONTACT US



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